

global trading & distribution company  
connecting customers to commodity



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# Chemicals



# Who we are

We are **Al Batni Trading L.L.C S.O.C**, a commodities trading house moving industrial raw materials, Chemicals, Sulphur, and Food products to over 1,000+ clients across Brazil, Middle East, India & Africa

We are part of the \$174+ million **PGA Group**

Al Batni deals in trading of various industrial chemicals, fertilizer, raw materials, intermediates, agro products like sugar & finished products

Al Batni analyzes and tracks demand and supply trends, price movement of various chemicals, fertilizer and other commodities for cost effective purchases

Al Batni supports its parent company through strategic investments with a view to secure commodity resources overseas and to procure intermediates and finished fertilizer products from overseas Joint Ventures under off-take agreements.

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# Chemicals

- SULPHUR
- UREA (Industrial urea, agricultural urea, automotive urea)
- NPK Compound Fertilizers
- ROCK PHOSPHATE
- AMMONIA
- PHOSPHORIC ACID
- DIAMMONIUM PHOSPHATE (DAP 18-46)
- MONOAMMONIUM PHOSPHATE (MAP)
- SPECIALITY WATER SOLUBLE FERTILIZERS
- IRON ORE
- FURNACE OIL
- ZINC ASH



# Services

- Long Term Supply Agreements with major International suppliers
- Operating Supply Contracts with multiple suppliers for various products
- Formula based purchases under Long Term Supply Contracts
- Vessel Chartering
- Spot Deals during favorable market situation or to cater to any immediate requirement
- Exploring Trade in New Products
- Chartering of Refrigerated Gas Tankers / Chemical Tankers / Dry Bulk vessels
- Annual Contract of Affreightment (COA) for vessels

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Trade Volume ('000 MT)												
	05-06	06-07	07-08	08-09	09-10	10-11	11-12	12-13	13-14	14-15	15-16	16-17
ROCK PHOSPHATE SUPPLY/TRANSPORT	-	1174	1764	1483	1609	2379	2277	2063	1216	1637	1674	1496
AMMONIA	590	392	397	374	436	441	307	275	259	251	316	456
AMMONIA TRANSPORTATION	217	179	145	98	123	114	147	166	19			
UREA	-	-	98	199	-	-	121	79	44	30	40	61
DAP/MAP & NP	595	711	331	689	134	206	423	119	135	375	705	406
SULPHUR	-	-	-	67	0	378	122	-	275	496	452	589
PHOSPHORIC ACID SOLUTION	-	-	-	60	148	309	481	496	718	1075	1060	1068
SPECIALITY FERTILISERS (SOP) /FURNACE OIL & ZINC ASH	-	-	-	-	-	-	3.52	5.32	0.20	0.97	-	0.2
IRON ORE	-	-	85	-	-	-	-	-	-	-	-	-

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